

RECOMMENDED IN-DEMAND INDUSTRIES

NAICS	Description	2022 Employment	Total Demand (2022-2027)	Historic Growth	Average Earnings per Worker
AUTOMOTIVE					
8111	Automotive Repair and Maintenance	11,647	8,221	4.1%	\$51,852
4411	Automobile Dealers	11,682	8,834	-1.1%	\$103,983
CONSTRUCTION					
2361	Residential Building Construction	11,780	7,353	7.9%	\$83,673
4441	Building Material and Supplies Dealers	11,700	10,081	5.5%	\$45,268
2382	Building Equipment Contractors	19,359	12,720	5.4%	\$63,182
2381	Foundation, Structure, and Building Exterior Contractors	12,828	8,178	5.1%	\$63,379
2371	Utility System Construction	8,105	5,413	4.0%	\$73,594
2389	Other Specialty Trade Contractors	12,067	7,864	3.7%	\$57,330
2383	Building Finishing Contractors	7,717	4,773	2.8%	\$53,553
EDUCATION					
6113	Colleges, Universities, and Professional Schools	21,916	14,555	4.6%	\$59,280
6111	Elementary and Secondary Schools	90,740	53,970	2.2%	\$50,473
6244	Child Care Services	11,687	10,252	0.9%	\$25,454
FINANCE & INSURANCE					
5242	Agencies, Brokerages, and Other Insurance Related Activities	16,826	10,953	14.5%	\$81,197
5221	Depository Credit Intermediation	20,304	13,182	8.1%	\$114,466
5223	Activities Related to Credit Intermediation	8,390	5,485	11.2%	\$118,145
5241	Insurance Carriers	12,026	7,561	7.7%	\$102,552
5222	Nondepository Credit Intermediation	11,534	7,493	0.4%	\$125,894
HEALTHCARE					
6211	Offices of Physicians	22,689	14,575	4.4%	\$87,756
6221	General Medical and Surgical Hospitals	19,528	11,471	0.7%	\$75,268
6231	Nursing Care Facilities (Skilled Nursing Facilities)	9,449	6,878	-1.6%	\$43,700
6216	Home Health Care Services	12,984	10,558	-2.6%	\$31,425
INFORMATION TECHNOLOGY					
5132	Software Publishers	4,709	2,864	13.1%	\$164,750
5415	Computer Systems Design and Related Services	41,011	26,678	10.8%	\$120,887

NAICS	Description	2022 Employment	Total Demand (2022-2027)	Historic Growth	Average Earnings per Worker
5182	Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services	7,913	5,405	2.9%	\$130,230
MANUFACTURING					
3169	Other Leather and Allied Product Manufacturing	575	322	24.4%	\$43,637
3361	Motor Vehicle Manufacturing	3,279	2,449	6.4%	\$96,035
3323	Architectural and Structural Metals Manufacturing	7,511	5,126	5.7%	\$71,194
3344	Semiconductor and Other Electronic Component Manufacturing	6,068	4,042	2.0%	\$127,114
3345	Navigational, Measuring, Electromedical, and Control Instruments Manufacturing	4,327	2,661	1.9%	\$168,774
3273	Cement and Concrete Product Manufacturing	4,422	2,999	1.7%	\$82,363
3342	Communications Equipment Manufacturing	4,564	2,812	0.4%	\$161,569
3363	Motor Vehicle Parts Manufacturing	2,928	2,046	-0.8%	\$69,145
3312	Steel Product Manufacturing from Purchased Steel	1,033	689	-2.4%	\$76,376
3279	Other Nonmetallic Mineral Product Manufacturing	1,624	1,064	-4.0%	\$68,514
3364	Aerospace Product and Parts Manufacturing	4,342	2,249	-7.5%	\$126,957
PROFESSIONAL & BUSINESS SERVICES					
5511	Management of Companies and Enterprises	19,595	12,638	9.2%	\$139,629
5413	Architectural, Engineering, and Related Services	10,307	6,045	7.4%	\$97,977
5416	Management, Scientific, and Technical Consulting Services	19,310	13,188	6.3%	\$95,607
5419	Other Professional, Scientific, and Technical Services	10,882	7,809	3.5%	\$62,648
TRANSPORTATION					
4931	Warehousing and Storage	16,717	14,489	13.6%	\$46,191
4841	General Freight Trucking	7,603	5,502	2.1%	\$66,429
PUBLIC SECTOR					
9211	Executive, Legislative, and Other General Government Support	12,447	8,314	3.3%	\$66,134
9221	Justice, Public Order, and Safety Activities	12,269	7,772	2.0%	\$80,357

Source: JobsEQ.

RECOMMENDED TARGET OCCUPATIONS 2023-2024

SOC	Occupation	2022 Jobs	Total Demand	Median Annual Wages	Education Required for Entry	On the Job Training
MANAGEMENT						
11-9031	Education and Childcare Administrators, Preschool and Daycare	503	283	\$43,530	Bachelor's degree	None
COMPUTER AND MATHEMATICAL						
15-1211	Computer Systems Analysts	6,572	4,104	\$99,453	Bachelor's degree	None
15-1212	Information Security Analysts	1,870	1,479	\$101,761	Bachelor's degree	None
15-1231	Computer Network Support Specialists	1,808	1,184	\$74,160	Associate's degree	None
15-1232	Computer User Support Specialists	8,609	5,434	\$47,193	Some college, no degree	None
15-1242	Database Administrators	887	520	\$98,049	Bachelor's degree	None
15-1243	Database Architects	514	329	\$126,858	Bachelor's degree	None
15-1244	Network and Computer Systems Administrators	3,700	2,060	\$86,698	Bachelor's degree	None
15-1252	Software Developers	15,631	11,091	\$120,174	Bachelor's degree	None
15-1253	Software Quality Assurance Analysts and Testers	2,729	1,840	\$97,384	Bachelor's degree	None
15-1254	Web Developers	710	534	\$74,437	Bachelor's degree	None
15-1255	Web and Digital Interface Designers	751	591	\$91,786	Bachelor's degree	None
15-1299	Computer Occupations, All Other	3,371	2,129	\$86,608	Bachelor's degree	None
15-2031	Operations Research Analysts	2,080	1,315	\$84,149	Bachelor's degree	None
15-2051	Data Scientists	967	774	\$103,214	Bachelor's degree	None
ARCHITECTURE AND ENGINEERING						
17-3011	Architectural and Civil Drafters	948	747	\$58,178	Associate's degree	None
17-3022	Civil Engineering Technologists and Technicians	465	324	\$46,632	Associate's degree	None
17-3023	Electrical and Electronic Engineering Technologists and Technicians	878	613	\$60,067	Associate's degree	None
17-3026	Industrial Engineering Technologists and Technicians	420	292	\$59,341	Associate's degree	None
EDUCATIONAL INSTRUCTION AND LIBRARY						
25-2011	Preschool Teachers, Except Special Education	5,259	3,923	\$27,662	Associate's degree	None
25-2012	Kindergarten Teachers, Except Special Education	1,603	1,109	\$59,507	Bachelor's degree	None

SOC	Occupation	2022 Jobs	Total Demand	Median Annual Wages	Education Required for Entry	On the Job Training
25-2021	Elementary School Teachers, Except Special Education	15,531	7,947	\$59,736	Bachelor's degree	None
25-2022	Middle School Teachers, Except Special and Career/Technical Education	7,213	3,680	\$59,670	Bachelor's degree	None
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	11,888	5,799	\$60,237	Bachelor's degree	None
25-2032	Career/Technical Education Teachers, Secondary School	1,310	609	\$61,048	Bachelor's degree	None
25-2052	Special Education Teachers, Kindergarten and Elementary School	1,952	1,014	\$60,321	Bachelor's degree	None
25-2057	Special Education Teachers, Middle School	921	473	\$60,625	Bachelor's degree	None
25-2058	Special Education Teachers, Secondary School	1,430	746	\$60,759	Bachelor's degree	None
25-3099	Teachers and Instructors, All Other	968	822	\$52,297	Bachelor's degree	None
25-4031	Library Technicians	411	357	\$33,425	Postsecondary nondegree award	None
25-9099	Educational Instruction and Library Workers, All Other	959	663	\$42,431	Bachelor's degree	None
HEALTHCARE PRACTITIONERS AND TECHNICAL						
29-1126	Respiratory Therapists	597	273	\$64,296	Associate's degree	None
29-1141	Registered Nurses	14,859	6,745	\$74,774	Bachelor's degree	None
29-2032	Diagnostic Medical Sonographers	514	275	\$71,902	Associate's degree	None
29-2034	Radiologic Technologists and Technicians	1,031	511	\$58,026	Associate's degree	None
29-2055	Surgical Technologists	710	351	\$53,669	Postsecondary nondegree award	None
29-2056	Veterinary Technologists and Technicians	1,873	1,269	\$32,760	Associate's degree	None
29-2057	Ophthalmic Medical Technicians	472	408	\$32,004	Postsecondary nondegree award	None
29-2061	Licensed Practical and Licensed Vocational Nurses	4,475	2,533	\$48,842	Postsecondary nondegree award	None
29-2072	Medical Records Specialists	1,624	906	\$43,524	Postsecondary nondegree award	None

SOC	Occupation	2022 Jobs	Total Demand	Median Annual Wages	Education Required for Entry	On the Job Training
29-2099	Health Technologists and Technicians, All Other	922	498	\$35,756	Postsecondary nondegree award	None
HEALTHCARE SUPPORT						
31-1131	Nursing Assistants	5,764	5,334	\$29,557	Postsecondary nondegree award	None
31-2021	Physical Therapist Assistants	573	438	\$70,709	Associate's degree	None
31-9092	Medical Assistants	5,700	5,705	\$33,281	Postsecondary nondegree award	None
31-9094	Medical Transcriptionists	447	467	\$28,095	Postsecondary nondegree award	None
31-9097	Phlebotomists	843	908	\$34,388	Postsecondary nondegree award	None
PROTECTIVE SERVICE						
33-2011	Firefighters	2,495	1,360	\$55,749	Postsecondary nondegree award	Long-term
33-3012	Correctional Officers and Jailers	1,701	910	\$46,908	HS diploma or equivalent	Moderate-term OJT
33-3051	Police and Sheriffs Patrol Officers	5,029	2,723	\$71,101	HS diploma or equivalent	Moderate-term OJT
PERSONAL CARE AND SERVICE						
39-9011	Childcare Workers	8,555	8,741	\$21,703	HS diploma or equivalent	Short-term OJT
SALES AND RELATED						
41-3021	Insurance Sales Agents	9,532	7,966	\$49,726	HS diploma or equivalent	Moderate-term OJT
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	10,356	7,934	\$53,938	HS diploma or equivalent	Moderate-term OJT
OFFICE AND ADMINISTRATIVE SUPPORT						
43-3031	Bookkeeping, Accounting, and Auditing Clerks	12,679	10,057	\$43,508	Some college, no degree	Moderate-term OJT
43-4031	Court, Municipal, and License Clerks	680	489	\$42,723	HS diploma or equivalent	Long-term OJT
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	727	547	\$43,351	Associate's degree	None
43-6013	Medical Secretaries and Administrative Assistants	5,417	4,335	\$34,731	HS diploma or equivalent	Moderate-term OJT
CONSTRUCTION AND EXTRACTION						

SOC	Occupation	2022 Jobs	Total Demand	Median Annual Wages	Education Required for Entry	On the Job Training
47-2031	Carpenters	6,838	4,510	\$40,779	HS diploma or equivalent	Apprenticeship
47-2111	Electricians	4,996	3,497	\$47,214	HS diploma or equivalent	Apprenticeship
47-2152	Plumbers, Pipefitters, and Steamfitters	3,898	2,726	\$45,580	HS diploma or equivalent	Apprenticeship
INSTALLATION, MAINTENANCE, AND REPAIR						
49-2011	Computer, Automated Teller, and Office Machine Repairers	987	741	\$40,464	Some college, no degree	Short-term OJT
49-3021	Automotive Body and Related Repairers	1,129	787	\$46,461	HS diploma or equivalent	Long-term OJT
49-3023	Automotive Service Technicians and Mechanics	5,088	3,422	\$46,622	Postsecondary nondegree award	Short-term OJT
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	3,392	2,330	\$47,012	Postsecondary nondegree award	Long-term OJT
PRODUCTION						
51-2028	Electrical, Electronic, and Electromechanical Equipment Assemblers, Except Coil Winders, Tapers, and Finishers	2,141	1,559	\$35,794	HS diploma or equivalent	Moderate-term OJT
51-2098	Team Assemblers / Miscellaneous Assemblers and Fabricators	9,819	7,010	\$33,861	HS diploma or equivalent	Moderate-term OJT
51-4121	Welders, Cutters, Solderers, and Brazers	4,153	3,124	\$46,123	HS diploma or equivalent	Moderate-term OJT
TRANSPORTATION AND MATERIAL MOVING						
53-3032	Heavy and Tractor-Trailer Truck Drivers	16,719	12,789	\$46,826	Postsecondary nondegree award	Short-term OJT

Source: Lightcast 2023.2 – QCEW Employees, Non-QCEW Employees, and Self-Employed.